

# PROJECTS

## MIRROR



# ENGINEERING PROCUREMENT AND CONSTRUCTION

### INTERVIEW



Mr. Suren Goyal, Partner,  
RPS Group.

### INTERVIEW



Mr. Aditya Bhutani -  
Director & COO, AIS  
Glasxperts

### GUEST ARTICLE



Mr. Manish Bansal, Director  
& CEO, Window Magic

### ARTICLE



Ms. Gunjan Goel, Director,  
Goel Ganga Developments

### PRESS RELEASE



Enriching Society through Aluminium  
Products: Jindal Aluminium upholds  
its No.1 position as India's largest  
Aluminium extrusion company



“AIS Glasxperts not only provide unique products but is the only source of glass lifestyle solutions in India, a full-service offering from Asahi Glass India. AIS Glasxperts transforms residential and commercial spaces by combining an integrated strategy and specialised knowledge with glass consultation, product selection, and installation”

Mr. Aditya Bhutani - Director & COO, AIS Glasxperts

**Please brief us about the glorious journey of AIS Glasxperts.**

AIS Glasxperts journey started when it was incorporated as 'GX Glass Sales and Services Limited', a subsidiary of AIS in 2010 to undertake and provide you with innovative concepts and cutting edge solutions in living glass. The same was later integrated as 'AIS Glasxperts' as business unit under

Consumer Glass segment of AIS in 2013

AIS Glasxperts brings together an integrated approach and specialised knowledge in glass & fenestration making it the only one of its kind in the industry when it comes to customizing high end glass solutions for retail customers and corporate clients across sectors.

**What kind of a customer base do you have? Are**



**most of them from Delhi NCR or other cities as well?**

AIS Glasxperts is a glass design firm that customizes solutions based on client requirements. It has a large number of HNI and UHNI clients across India. AIS Glasxperts has designed some of the most gorgeous villas, Hospitality projects and celebrity residences in the country. Apart from that AIS Glasxperts' eye-catching work can also be seen at some of India's largest hotels across the most well-known destinations in India. While AIS Glasxperts caters to the length and breadth of India it also caters to overseas clients.

**What are the main benefits for customers of AIS Glasxperts?**

Customers of AIS Glasxperts gain from their full-service approach, integrated methodology, and expertise in glass consultancy, product selection, and installation. AIS Glasxperts offers comprehensive glass solutions for doors, windows, and aesthetic, safety and security, energy efficiency, acoustic, and privacy concerns. Their unmatched expertise and technology in glass, together with their full range of products and 360-degree service, ensures long-lasting performance and customer satisfaction.

**What makes your product different than the rest?**

AIS Glasxperts not only provide unique products but is the

only source of glass lifestyle solutions in India, a full-service offering from Asahi Glass India. AIS Glasxperts transforms residential and commercial spaces by combining an integrated strategy and specialised knowledge with glass consultation, product selection, and installation. AIS Glasxperts provides a full range of top-notch, high-quality, branded glass products, fittings, and systems with guaranteed safety and hassle-free servicing to fulfil your requirement for contemporary, environmentally conscious aesthetics. It also provide unique specialized solutions in Glass like Glass Skylights, Glass Staircases, Railings, Walkways, Infinity pools and much more.

**Please brief us about your expansion plans for this year?**

AIS Glasxperts has expanded its footprint into the hospitality sector. In the last few years hospitality brands like Trident, Raddison, Park, Crowne Plaza, JW Marriott, Taj and Lemon Tree have commissioned AIS Glasxperts to customize and develop glass & fenestration solutions for their signature properties. AIS Glasxperts will consolidate its position in the hospitality sector in the coming year with projects commissioned in India and abroad. Apart from that there will be further innovation in glass & Fenestration in home & commercial segment and newer ideas with global quality standards.